

Streamlined Sales Tax Governing Board
Quarterly Financial Report
Second Quarter of Fiscal Year Ending June 30, 2025

This report reflects the income and expenses of the Streamlined Sales Tax Governing Board, Inc. (SSTGB) for the first six months of Fiscal Year Ending June 30, 2025 (FYE 2025).

The Statement of Activity includes a comparison of the Budgeted Income and Expense amounts for FYE 2025 to the year-to-date actual expenses as of December 31, 2024, along with a year-to-date percentage of the budgeted amounts utilized.

The Statement of Activity for the second quarter shows that the membership dues for FYE 2025 have now all been collected. States are encouraged to make any payments to SST using EFT if possible. Additional revenues related to the October 2024 in-person meeting were also received. Total meeting revenues exceeded meeting expenses by approximately \$1,800. The overall goal is to just break even on the meetings.

Major budgetary items reflected in the second quarter of FYE 2025 income statement include:

- Salary, benefits and payroll taxes for four full-time employees and one $\frac{3}{4}$ time employee totaled approximately \$183,000 during the quarter. This includes a payout of the accrued but unused vacation hours to one employee who resigned during the second quarter of FYE 6/30/25.
- Travel expenses for the quarter totaled approximately \$64,000. The travel was primarily related to employee travel and state delegate travel to the Governing Board meeting held in Charlotte, NC.
- Central registration system and website related expenses totaled about \$25,000.
- Expenses related to the federal affairs consulting contracts totaled \$20,000.
- Auditing services related to finalization of the independent financial audit and preparation of the Federal Form 990 totaled \$10,800.
- Over \$25,000 of interest income was also earned during the quarter.

The Balance Sheet for the period ended December 31, 2024 includes the account balances at the end of the quarter, along with an indication of how the account balances changed since the beginning of the fiscal year. On December 31, 2024, assets of the SSTGB totaled \$2,407,042 of which 99% was held in the form of cash or cash equivalents. The remainder was comprised of furniture and equipment and a rent deposit. Approximately \$105,000 of the cash balance is classified as restricted cash since it related to security on deposit with the Governing Board.

These documents show the continued financial stability of the SSTGB.

Streamlined Sales Tax Governing Board, Inc.

Statement of Activity

July 1, 2024 - December 31, 2024

	FYE 6/30/2025 Budget	1st Quarter JUL - SEP, 2024	2nd Quarter OCT - DEC, 2024	Year-to-Date TOTAL	Percentage of Budgeted Amount
Beginning Balance	1,702,007	\$1,702,007.36	\$2,464,997.32	\$1,702,007.36	100%
Revenue					
Member Dues	983,650	947,177.73	36,472.27	983,650.00	100%
Interest Income	85,000	24,015.04	25,059.45	49,074.49	58%
Meeting Registrations - Fall	30,000	24,575.00	12,825.00	37,400.00	125%
Meeting Registration - Spring	30,000			0.00	0%
<u>Other Income</u>				0.00	
Total Revenue	1,128,650	\$995,767.77	\$74,356.72	1,070,124.49	95%
Expenses					
Computer Equipment and Furniture	5,000				0%
Payroll - Salaries	600,000	154,012.68	163,674.30	317,686.98	53%
Payroll Tax Expenses	45,000	12,903.35	13,088.23	25,991.58	58%
Retirement Expense	18,000	3,920.02	3,010.52	6,930.54	39%
Other Benefits	25,000	2,859.96	3,219.96	6,079.92	24%
Rent - Westby Office	12,000	3,400.00	2,550.00	5,950.00	50%
Utilities	3,000	215.75	202.42	418.17	14%
Telecommunications Services	10,000	2,487.33	3,729.64	6,216.97	62%
Office Supplies	4,000	252.72	938.17	1,190.89	30%
Postage	100			0.00	0%
Printing	1,000			0.00	0%
Law Service and Books	5,000		475.00	475.00	10%
Insurance	3,500		1,694.93	1,694.93	48%
Miscellaneous Expenses	4,000	1,195.13	726.58	1,921.71	48%
Depreciation	4,500	1,074.99	996.76	2,071.75	46%
Travel - Employee	90,000	10,121.56	33,800.96	43,922.52	49%
Travel - Legislative Delgates	25,000		2,280.08	2,280.08	9%
Travel - State Delegates	70,000	3,859.73	16,285.27	20,145.00	29%
Travel - Audit Core Team	20,000	1,821.59	1,195.07	3,016.66	15%
Travel - Audit Chair	7,000		1,939.68	1,939.68	28%
Travel - Certification Chair	7,000	1,278.64	2,204.67	3,483.31	50%
Travel - CRIC Chair	5,000			0.00	0%
Travel - SLAC Chair	11,000	1,480.50	3,287.97	4,768.47	43%
Travel - State Auditor Training					
Travel - Other	30,000	853.95	422.96	1,276.91	4%
Travel - Officers	20,000		3,182.06		
Meetings - Spring Meeting Expenses	33,000		8,000.00	8,000.00	24%
Meetings - Fall Meeting Expenses	33,000	3,828.39	31,784.56	35,612.95	108%
Meetings - Committee Meetings	20,000	3,085.89		3,085.89	15%
Accounting Services	2,000	125.00	260.00	385.00	19%
Auditing Services	16,500	5,500.00	10,800.00	16,300.00	99%
Central Registration System - Hosting	35,000	2,260.00	9,040.00	11,300.00	32%
Central Registration System - Maint, Support & Licenses	70,000	4,214.90	16,514.79	20,729.69	30%
Central Registration System Enhancements	50,000			0.00	0%
Website Development and Hosting	16,000	1,057.73	3,485.26	4,542.99	28%

Streamlined Sales Tax Governing Board, Inc.

Statement of Activity

July 1, 2024 - December 31, 2024

	FYE 6/30/2025 Budget	1st Quarter JUL - SEP, 2024	2nd Quarter OCT - DEC, 2024	Year-to-Date TOTAL	Percentage of Budgeted Amount
Website Updates	10,000				
Federal Affairs Consulting	70,000	10,000.00	20,000.00	30,000.00	43%
Legal Services	20,000		25.82	25.82	0%
Payroll Services	5,000			0.00	0%
Programming - Online Certificate of Compliance	4,000			0.00	0%
Programming - Online Taxability Matrix	4,000			0.00	0%
Other Contractual Services	25,000	968.00	2,328.00	3,296.00	13%
Marketing	25,000			0.00	0%
Reserve	25,000			0.00	0%
Total Expenses	1,488,600	\$232,777.81	\$361,143.66	\$593,921.47	40%
Net Surplus/Deficit for Budget Period	(359,950)	\$762,989.96	(\$286,786.94)	\$476,203.02	
Ending Balance	1,342,057	\$2,464,997.32	\$2,178,210.38	\$2,178,210.38	162%

Streamlined Sales Tax Governing Board, Inc.
Statement of Financial Position
As of December 31, 2024

	Balances 6/30/24	Balances 9/30/2024	Balances 12/31/2024	Change From Beginning of Year
ASSETS				
Current Assets				
Bank Accounts				
WCCU - CDs	1,669,182.67	1,688,602.76	1,708,049.51	38,866.84
WCCU - Checking	198,213.13	66,064.38	59,225.62	(138,987.51)
WCCU - Money Market	220,112.34	824,680.47	530,192.34	310,080.00
WCCU - Savings				
Total Bank Accounts	\$ 2,087,508.14	\$ 2,579,347.61	\$ 2,297,467.47	\$ 209,959.33
Other Current Assets				
Prepaid Expenditures				
A/R - Fall Meeting				0.00
A/R - Spring Meeting	925.00			(925.00)
Prepaid Expenses	715.00	715.00	715.00	0.00
Total Other Current Assets	\$ 1,640.00	\$ 715.00	\$ 715.00	\$ (925.00)
Total Current Assets	\$ 2,089,148.14	\$ 2,580,062.61	\$ 2,298,182.47	\$ 490,914.47
Fixed Assets				
Computer Equipment				
Computer Equipment	22,308.03	22,308.03	22,308.03	0.00
Accumulated Depreciation - Computer				
Equipment	(17,417.50)	(18,438.34)	(19,380.95)	(1,963.45)
Total Computer Equipment	\$ 4,890.53	\$ 3,869.69	\$ 2,927.08	\$ (1,963.45)
Fixed Asset Furniture				
Fixed Asset Furniture	1,516.47	1,516.47	1,516.47	0.00
Accumulated Depreciation - Furniture	(758.10)	(812.25)	(866.40)	(108.30)
Total Fixed Asset Furniture	758.37	704.22	650.07	(108.30)
Total Equipment - All Combined	\$ 5,648.90	\$ 4,573.91	\$ 3,577.15	\$ (2,071.75)
Total Fixed Assets	\$ 5,648.90	\$ 4,573.91	\$ 3,577.15	\$ (2,071.75)
Other Assets				
Restricted Cash and Cash Equivalents (Security)	103,706.88	103,706.88	105,282.35	1,575.47
Total Other Assets	\$ 103,706.88	\$ 103,706.88	\$ 105,282.35	\$ 1,575.47
TOTAL ASSETS	\$ 2,198,503.92	\$ 2,688,343.40	\$ 2,407,041.97	\$ 208,538.05

Streamlined Sales Tax Governing Board, Inc.
Statement of Financial Position
As of December 31, 2024

	Balances 6/30/24	Balances 9/30/2024	Balances 12/31/2024	Change From Beginning of Year
LIABILITIES AND EQUITY				
Current Liabilities				
Other Current Liabilities				
BAC Meeting Payable				
Deferred Member Dues	258,079.90			(258,079.90)
General Accounts Payable	7,833.84			(7,833.84)
Payroll Tax Payable	92.82	0.01	0.01	(92.81)
Retirement Payable	9,098.95	1,955.02	5,865.06	(3,233.89)
Sick Leave Payable	53,649.99	53,649.99	53,649.99	0.00
Vacation Payable	64,034.18	64,034.18	64,034.18	0.00
Security Payable				
Total Other Current Liabilities	\$ 392,789.68	\$ 119,639.20	\$ 123,549.24	\$ (269,240.44)
Total Current Liabilities	\$ 392,789.68	\$ 119,639.20	\$ 123,549.24	\$ (269,240.44)
Long-Term Liabilities				
Security Deposit Payable	103,706.88	103,706.88	105,282.35	1,575.47
Total Long-Term Liabilities	\$ 103,706.88	\$ 103,706.88	\$ 105,282.35	\$ 1,575.47
Total Liabilities	\$ 496,496.56	\$ 223,346.08	\$ 228,831.59	\$ (267,664.97)
Equity				
Opening Balance Equity	1,619,163.45	1,702,007.36	1,702,007.36	82,843.91
Retained Earnings	0.00	0.00		0.00
Net Revenue	82,843.91	762,989.96	476,203.02	393,359.11
Total Equity	\$ 1,702,007.36	\$ 2,464,997.32	\$ 2,178,210.38	\$ 476,203.02
TOTAL LIABILITIES AND EQUITY	\$ 2,198,503.92	\$ 2,688,343.40	\$ 2,407,041.97	\$ 208,538.05

Streamlined Sales Tax Governing Board, Inc.

Statement of Cash Flows

July - December 2024

	Jul - Sep, 2024	Oct - Dec, 2024	Total
OPERATING ACTIVITIES			
Net Revenue	762,989.96	\$ (286,786.94)	\$ 476,203.02
Adjustments to reconcile Net Revenue to Net Cash provided by operations:			\$ -
1-2002 A/R - Spring Meeting	925.00		\$ 925.00
1-4002 Equipment - All Combined:Computer Equipment:Accumulated Depreciation - Computer Equipment	1,020.84	\$ 942.61	\$ 1,963.45
1-4004 Equipment - All Combined:Fixed Asset Furniture:Accumulated Depreciation - Furniture	54.15	\$ 54.15	\$ 108.30
2-2000 General Accounts Payable	(7,833.84)		\$ (7,833.84)
2-2001 Payroll Tax Payable	(92.81)		\$ (92.81)
2-2002 Retirement Payable	(7,143.93)	\$ 3,910.04	\$ (3,233.89)
2-3000 Deferred Member Dues	(258,079.90)		\$ (258,079.90)
Total Adjustments to reconcile Net Revenue to Net Cash provided by operations:	(271,150.49)	4,906.80	\$ (266,243.69)
Net cash provided by operating activities	\$ 491,839.47	\$ (281,880.14)	\$ 209,959.33
INVESTING ACTIVITIES			
1-5005 Restricted Cash and Cash Equivalents		\$ (1,575.47)	\$ (1,575.47)
Net cash provided by investing activities	\$ -	\$ (1,575.47)	\$ (1,575.47)
FINANCING ACTIVITIES			
2-5000 Security Deposit Payable		\$ 1,575.47	\$ 1,575.47
3-1000 Equity	82,843.91		\$ 82,843.91
Retained Earnings	\$ (82,843.91)		\$ (82,843.91)
Net cash provided by financing activities	\$ -	\$ 1,575.47	\$ 1,575.47
Net cash increase for period	\$ 491,839.47	\$ (281,880.14)	\$ 209,959.33
Cash at beginning of period	\$ 2,087,508.14	\$ 2,579,347.61	\$ 2,087,508.14
Cash at end of period	\$ 2,579,347.61	\$ 2,297,467.47	\$ 2,297,467.47